

KGAL subsidiary GOAL appoints new Managing Director

Grünwald/Munich, 26.11.2024 – GOAL, the long-standing joint venture between KGAL and Deutsche Lufthansa AG, has appointed Vicente Alava Pons as Managing Director. Together with Co-Managing Director Christian Schloemann and the GOAL team, he will continue to drive the company’s dynamic growth, open up new markets and promote innovation.

Vicente Alava Pons has 28 years of international experience in global aviation finance. He joins GOAL from Aviation Capital Group, where he was Managing Director of global aircraft financing solutions. Prior to this, he held positions at LR AirFinance and MUFG Bank in London, DVB Bank SE in Singapore and Lufthansa Leasing.

“Vicente Alava Pons brings his enormous expertise, an extensive network of contacts within the aviation industry, and his own aspirations for GOAL,” says André Zücker, Co-CEO of KGAL. “I am convinced that the KGAL subsidiary will continue on its successful path in service and innovation, and further strengthen its market position in new investment markets in the global aviation industry.” KGAL has been active in the aviation sector since 1979, and since 1998 it has been working with GOAL to make successful investments in aircraft on behalf of its clients. Today, GOAL is one of the world’s 15 largest asset managers in the aviation sector, with 2.5 billion euros in assets under management.

“My aim is to actively shape the business and expand GOAL’s focus,” says Vicente Alava Pons. “We want to open up new opportunities and investment markets, for example in the Middle East and Asia,” adds the new Managing Director. “I am also particularly looking forward to working with the team, some of whom I already know very well.”

KGAL is a leading independent investment and asset manager with an investment volume under management of around EUR 16 billion. The focus is on long-term real capital investments for institutional and private investors in real estate, sustainable infrastructure and aviation. The Europe-wide group was founded 56 years ago and is based in Grünwald near Munich. Its 363 employees contribute to achieving sustainably stable earnings, taking into account return and risk aspects (as of December 31, 2023).

GOAL is a joint venture between KGAL and Deutsche Lufthansa AG and is one of the top 15 asset managers in the aviation industry worldwide. Since its founding in 1998, GOAL has already implemented transactions for more than 400 aircraft and engines.

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